

CANNON BUILDING 861 SILVER LAKE BLVD., SUITE 203 Dover, Delaware 19904-2467

STATE OF DELAWARE **DEPARTMENT OF STATE**

DIVISION OF PROFESSIONAL REGULATION

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WEBSITE: WWW.DPR.DELAWARE.GOV

PUBLIC MEETING NOTICE: DELAWARE REAL ESTATE COMMISSION

MEETING DATE AND TIME: Thursday, October 13, 2011 at 9:00 a.m.

PLACE: 861 Silver Lake Boulevard, Dover, Delaware

Conference Room A, Second Floor of the Cannon Building

AMENDED AGENDA (Amended items are noted by an asterisk)

- 1.0 Call to Order
- 2.0 Review and Approval of Minutes
 - Meeting Minutes September 8, 2011 2.1
- 3.0 Hearings
 - 3.1 9:15 a.m. Sheldon Thomas Regarding the Commission's Proposal to Deny of his Application for a Resident Salesperson's License
 - 3.2 9:30 a.m. Sharon Burkett Rule to Show Cause Hearing
- 4.0 **Old Business**
 - Discussion: Reciprocity with Maryland for Continuing Education *4.1
- **New Business** 5.0
 - 5.1 Applications for Licensure
 - 5.1.1 Ratification of New Salesperson Applicants
 - 5.1.1.1 Lucie Head, Long & Foster, Rehoboth Beach, DE
 - 5.1.1.2 John Salerno, Meyer & Meyer Realty, Wilmington, DE
 - 5.1.1.3 Wiley Huggins, Harrington ERA Realty, Dover, DE
 - 5.1.1.4 Steve Gross, Re/Max Preferred, Newtown Square, PA

- 5.1.1.5 Stephen Mastbrook, Long & Foster, Salisbury, MD
- 5.1.1.6 Zachary Hoopes, Hoopes Real Estate, Wilmington, DE
- 5.1.1.7 Christy Conaway, Resort Quest Real Estate, Bethany Beach, DE
- 5.1.1.8 Myles Martin, Re/Max Realty Group, Rehoboth, DE
- 5.1.1.9 Ibrahim Syed, Prudential Fox & Roach, Wilmington, DE
- 5.1.1.10 Debra Sparre, Re/Max Town & Country, West Chester, PA
- 5.1.1.11 Linda Lizzio, Long & Foster, Rehoboth Beach, DE
- 5.1.1.12 Ronald Baunchalk, Re/Max Central, Bear, DE
- 5.1.1.13 Sophie Bilinsky, Prudential Fox & Roach, Devon, PA
- 5.1.1.14 Thomas Fowler, Long & Foster, Bethany Beach, DE
- *5.1.1.15 Joan Wallace, Prudential Gallo, Rehoboth Beach, DE
- *5.1.1.16 Jordan Geyer, Jack Lingo Realtors, Rehoboth Beach, DE
- *5.1.1.17 Harolyn Crumpler, Patterson Schwartz, Middletown, DE
- *5.1.1.18 Christina Brown, Prudential Gallo, Lewes, DE
- *5.1.1.19 Tammy Mellen, Prudential Fox & Roach, Hockessin, DE
- *5.1.1.20 Stephanie Marvel, Keller Williams Real Estate, West Chester, PA
- *5.1.1.21 Victoria Knotts, Patterson Schwartz, Hockessin, DE
- *5.1.1.22 Stephen Dutt, Re/Max of Wilmington, Wilmington, DE
- *5.1.1.23 Joshua Sell, Patterson Schwartz, Hockessin, DE

5.1.2 Non-Resident Broker

- 5.1.2.1 Bradford White, Williams & Williams Marketing Services, Inc., Tulsa, OK
- *5.1.2.2 Thomas Bisanz, Thomas Bisanz, Frisco, TX
- *5.1.2.3 John Evans, Pace Properties Inc., West Chester, PA
- *5.1.2.4 Louise Hill, Equity Real Estate, Inc., Westport, MA

5.1.3 Resident Brokers

- 5.1.3.1 Monica LeBlanc, Harrington ERA Realty, Dover, DE
- 5.1.3.2 Ann Warder, Weichert Realtors, Wilmington, DE

5.1.4 New Offices

- 5.1.4.1 Chabbott Petrosky Commercial Realtors, Ltd., Dover, DE
- 5.1.4.2 Ocean Atlantic Sotheby's International Realty, Bethany Beach, DE

5.1.5 Non-Resident Salesperson

5.1.5.1 James Galbally, Jones Lang LaSalle of Pennsylvania, Philadelphia, PA

5.1.6 Resident Salesperson

- 5.1.6.1 Patricia Keleher, Re/Max Sunvest, Wilmington, DE
- *5.1.6.2 Kathleen Opatka, ReMax by the Sea, Bethany Beach, DE

5.1.7 Reinstatement of Licenses

- 5.1.7.1 Amanda Kenny, Re/Max Associates, Newark, DE
- 5.1.7.2 Celeste Smith, Long & Foster, Bear, DE

5.2 Status of Complaints

- 5.2.1 Complaint No. 02-19-07 Closed
- 5.2.2 Complaint No. 02-21-09 Closed
- 5.2.3 Complaint No. 02-18-10 Referred to the Attorney General's Office
- 5.2.4 Complaint No. 02-19-10 Referred to the Attorney General's Office
- 5.2.5 Complaint No. 02-16-11 Assigned to Mr. Allamong

Delaware Real Estate Commission Agenda – October 13, 2011 Page 3

- 5.2.6 Complaint No. 02-17-11 Assigned to Mr. Whitfield
- 5.2.7 Complaint No. 02-18-11 Assigned to Mr. Whitfield
- 5.3 Education Committee Report
 - 5.3.1 Recommendation to Approve and Deny Course Providers, Instructor Applications and Student Reguests as Noted
 - 5.3.2 Discussion: Draft of Proposed Protocol for Negative Course Evaluations
 - 5.3.3 Discussion: Inactive Licensees & Online Courses
 - 5.3.4 Update on Revising the Pre-Licensing Course
 - 5.3.5 Discussion: Instruction of the Pending "Train the Trainer Course" (Core Module Training)
- 5.4 Board/Commission Member Training Session
- 6.0 Other Business before the Commission (for discussion only)
- 7.0 Public Comment
- 8.0 Next Meeting November 10, 2011
- 9.0 Adjournment

Please Take Note: To assure consideration of an application at a meeting, the Commission office must receive all of these items no later than 4:30 p.m. ten full working days before the meeting date:

- Completed, signed and notarized application form,
- Fee payment, and
- All required documentation.

A final amended agenda will be published to reflect any items received after the original agenda is posted. Unforeseen circumstances may result in a meeting being cancelled due to a lack of quorum.

Pursuant to 29 <u>Delaware Code</u>, Section 10004(e)(2), the Board shall pre-announce or pre-publish all Executive Sessions; however, such agenda shall be subject to change to include additional items including Executive Sessions which arise at the time of the body's meeting.

MEMBERS: PLEASE CALL THE OFFICE OF THE DELAWARE REAL ESTATE COMMISSION AT 302-744-4500 OR EMAIL customerservice.dpr@state.de.us IMMEDIATELY IF YOU CANNOT ATTEND THE MEETING. THANK YOU.